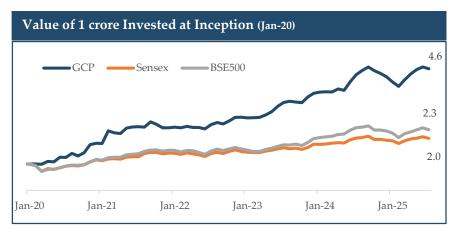
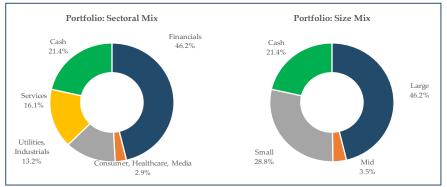


Notes: Performance details are before taxes, fees and expenses to make it comparable to Sensex. AIF license received in Q3 C21. Assets have been transferred into AIF as of 01/11/2021. Returns from Nov-21 on are for assets in the AIF



Portfolio Characteristics (as of Jun-25)		
	Portfolio	Sensex
P/E (forward)	18.0x	22.3x
12m EPS growth	13.6%	5.2%
PEG Ratio	1.3x	4.3x
P/B (forward)	2.4x	3.3x
RoE (forward)	14.2%	14.9%
Sharpe Ratio (3Y)	171%	82%
Beta (3Y)	0.7x	1.0x



Top to Positions (of 20 total)		
HDFC Bank	Axis Bank	
SBI Life	Quess Corp	
Indian Oil	TCS	
PNB Housing	HDFC Life	
Star Health	ICICI Pru Life	

# Superior Risk Adjusted Returns

## High Up Capture Ratio of ~170%

- Our performance during up phases of the market has been strong, driven by stock selection
- Mar-20 to Oct-21: 151% Up Capture Ratio
  - Sensex up 101%
  - Our Portfolio up 153%
- Jun-22 to Jun-25: 175% Up Capture Ratio
  - Sensex up 58%
  - Our Portfolio up 101%



## Low Down Capture Ratio of ~60%

- Defensive positioning through portfolio construction and cash on books helped our Portfolio fall less than the market during down phases of the market
- Oct-21 to Jun-22: 63% Down Capture Ratio
  - Sensex down 11%
  - Our Portfolio down 7%
- Election day (4<sup>th</sup> June 2024): 63% Down Capture Ratio
  - Sensex down 6%
  - Our Portfolio down 4%

## **High Risk Adjusted Returns**

- Best in class risk adjusted returns relative to peers. We created a peer group list using Finalyca data of funds that had at least 60% large cap composition about 40 such funds. Our performance relative to them (this is as of June'25 qtr):
  - Highest 3yr Treynor Ratio of 28.0
  - Highest 3yr Sharpe Ratio of !
    171%



## **About Us**

- Public equity, long only, open ended fund, structured as a Category III AIF
- Fundamental bottom-up research based stock picking
- Manay Saraf and Kabir Kewalramani are the Founders & CIOs
  - Started their careers together 25 years ago at Indocean Chase Capital, the Indian private equity arm of JPMorgan
  - Have been senior professional investors for leading global private equity firms including Lone Star Funds, Citadel and Berggruen
- Founders and their families have invested over INR 80 crores into the Fund -> strong alignment of interest
- Started in Jan-20. Since Nov-21 structured as an AIF. Data includes assets managed prior to getting AIF approval

## **Key Terms**

Taxation: Paid by the Fund as Cat III

*NAV Reporting:* monthly

*Redemption:* 31st Jan, 30th Apr, 31st Jul, 31st Oct. 1 month notice

Exit Load: 2% in year 1, 1% in year 2

# Investment Objective & Strategy

## **Investment Objective:**

To generate 20% returns annually over any 3-5 year rolling period, while limiting the risk we take

## **Investment Strategy:**

To buy "good" companies if they are cheap, and ONLY if they are cheap. If they are not cheap, we stay on the side-lines in cash for periods



# ~30%

## **Large Companies**

Top 250 companies by market cap Large & Mid Caps

## **Small Companies**

Next ~1,250 companies Focus on > \$250m market cap Larger Small Caps

#### Contacts

Address: 17<sup>th</sup> Floor, A- wing, Innov8 Parinee Cresenzo

BKC, Mumbai, 400051

Manav Saraf Founder & CIO ms@guardiancappartners.com +91 80171 20200 +852 6293 7319

Kabir Kewalramani Founder & CIO kk@guardiancappartners.com +91 99670 51000

Shweta Goswami SVP Sales & Business Development sg@guardiancappartners.com +91 97397 11777

## **Investment Style**

Invest in companies that are identified as undervalued. This encompasses many styles which we have used so far:

- GARP: Growth at Reasonable Price: limited opportunities
- Cyclicals: Buying a cyclical sector (e.g. commodities) at its lows
- Contrarian: We can take a contrarian view on a company / sector
- Cheapness relative to its own history
- · Cheapness relative to sector

## Portfolio Construction (illustrative)

- Only invest in Indian public equity, or hold cash
- Number of stocks in portfolio: 15 30
- Single stock limits: 10% (SEBI restriction), additionally never higher than 5% in a small cap (our internal risk framework)
- Sector limits: no limits, we can take a strong bias towards a sector
- Market cap limits: no limits, however using our internal risk framework we typically have ~30% invested in small caps. Average small cap ownership so far is 24% of the portfolio. Average market cap of small caps ~\$1 bn